

# We are ready for PoE. Are you?

FLUKE  
networks®

## Upgrade and get up to € 2,500 savings.

Fluke Networks is ready for the PoE market, with a range of products for various PoE testing & troubleshooting tasks. With our MS-PoE, you can cut through the confusion of your PoE installation by providing swift and simple PoE verification. The tester detects the available PoE class (0-8) provided by the connected switch in accordance with the latest PoE standards and displays the voltage from passive PoE sources. With the brand new LinkIQ, you can simplify PoE installation and troubleshooting – it displays the pairs where power is provided, including the different power levels and pairs for dual-signature implementations and LinkIQ will also actually place a load on the connection to ensure that the advertised power is being delivered by the switch across the cabling infrastructure. With the DSX Cable Analyzers, you can certify the (field terminated) modular plug terminated link (MPTL) that typically connects the PoE device to the network. On top of that you can execute “+PoE” tests that trigger a complete set of resistance measurements that ensure proper PoE operation is possible on the link.

## Now is a good time to upgrade your old tester.

For a limited time, Fluke Networks is offering up to € 2500 trade-in discount including options with gold support.

You can get up to € 2,000 trade-in discount on a new DSX2-5000/T and DSX2-8000/T, when you return an old Copper cable tester. Alternatively, if you return a copper certification tester including the optical loss testing module, your trade-in discount on our 5000Qi kit will be € 2,500. The /T promo models are at a promotional prices (list price less trade-in discount), so you will receive your new tester immediately at a discounted price. After that, the only thing left for you to do is return the old testers on time (see the terms & conditions for more information).

## It's easy as . . .

- 1 Place a purchase order for a version of one of the mentioned “T” models (ie. DSX2-5000/T, DSX2-5000/GLD/T, DSX2-8000/T, DSX2-8000/GLD/T, DSX2-5000Qi/T or DSX2-5000Qi/GLD/T) with your preferred participating distributor. When ordering one of the “/T” models, you'll get the tester at a promotional price (list price less the trade-in discount) offering you instant gratification.
- 2 Go to [www.dsxdeal.com](http://www.dsxdeal.com) immediately after receiving your new cable tester to print the shipping document and label for your old tester.  
**IMPORTANT:** The shipping document contains a unique ID with which we track your shipment once it arrives in our warehouse. Customers outside the European Union should ship their tester with the DSXDeal shipping document to their distributor.
- 3 If the old tester is not returned within 30 days after the shipment date of the new tester, Fluke Networks we will invoice your distributor the amount of the trade-in after which the distributor will invoice you.



### Trade-In Terms and Conditions

- Discounts are incorporated in the prices of the model numbers listed above and cannot be claimed when purchasing any other Fluke Networks product.
- Trade-in instruments that are being returned must have a similar functionality as those being purchased and can be of any make, any model. We only accept trade-in units that turn on, although the returned instrument may be defective. In case of disputes, Fluke Networks Marketing will determine if a returned tester will be considered functionally similar to the purchased DSX.
- If old instruments are not returned within 30 days after the day that Fluke Networks shipped your new tester to your distributor, invoicing will occur of the already granted trade-in discount.
- The customer is responsible for shipping the old testers to Fluke Networks or, outside the European Union, to their distributor. The distributor will then arrange local recycling of the old equipment.
- This offer is valid in European Union, Norway, Switzerland, UK, Middle East, Africa and Turkey through participating distributors only, on purchases made between September 1, 2021 and December 15th, 2021.
- This trade-in promotion may not be used or combined with any other promotion or special discount offer.
- To the full extent allowed by applicable law, this offer is subject to change without notice.